

# Hi, I'm Sergey Smirnov, a Sr. Product Designer (UX/UI).

I'm a Product Designer (UX/UI) with 20+ years of experience transforming complex requirements into intuitive digital products. Proven track record of partnering with VC-backed SaaS startups to drive growth from Seed stage to Series B+ through strategic UX/UI.

Formerly a Head of Design leading large departments for tech companies, I spent the last decade operating as an independent design partner, specializing in high-growth SaaS startups and established tech companies.

**Expertise:** Product Design (SaaS, B2B, B2C, Web Apps) • UX Research & Information Architecture • UI Design & High-Fidelity Prototyping • Design Systems & Scalability • Branding & Marketing Collateral for Tech.

## Experience

### Chief Design Officer

Artesian.Space

Nov 2015 - Present

### Chief Product & Design Officer

OJSC WebTV

Nov 2012 - Oct 2015

### Art Director

Rutube

Dec 2008 - Feb 2012

### Art Director

Hearst Shkulev Media

Feb 2007 - Dec 2008

### Art Director

Aplex Internet Solutions

Mar 2004 - Jan 2007

## Education

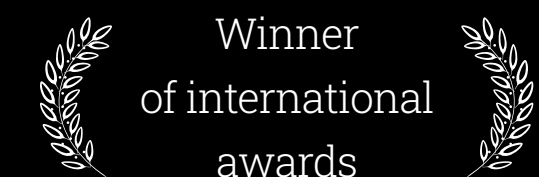
### MADI Technical University

— Master's degree in  
Information Technology.  
Systems of Artificial  
intelligence.

— Master of Bachelor in  
Internet Technologies.

### RealTime School

— Adobe certificate:  
Adobe Flash. Basics &  
Programming



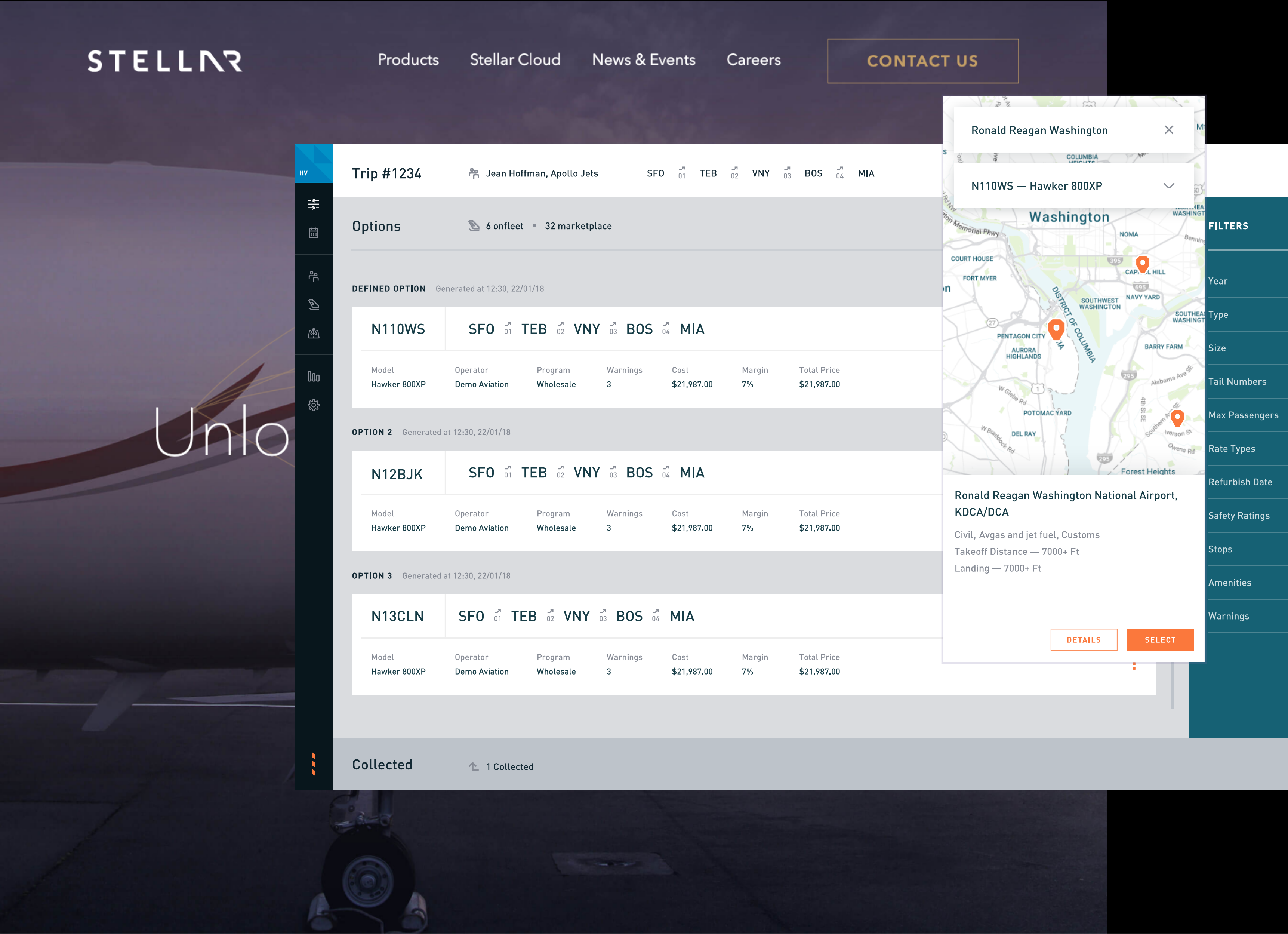
# Projects

## ArincDirect<sup>SM</sup> Flight Operations System (FOS<sup>®</sup>)

ArincDirect<sup>SM</sup> is in 25 years the most used solution to managing more than 75% of US business aviation. It is pricing, charter quoting, customer interactions, and analytics.

This unparalleled blend in the industry offers remarkable advantages to charter operators, brokers, and corporate flight departments.

stellar.aero





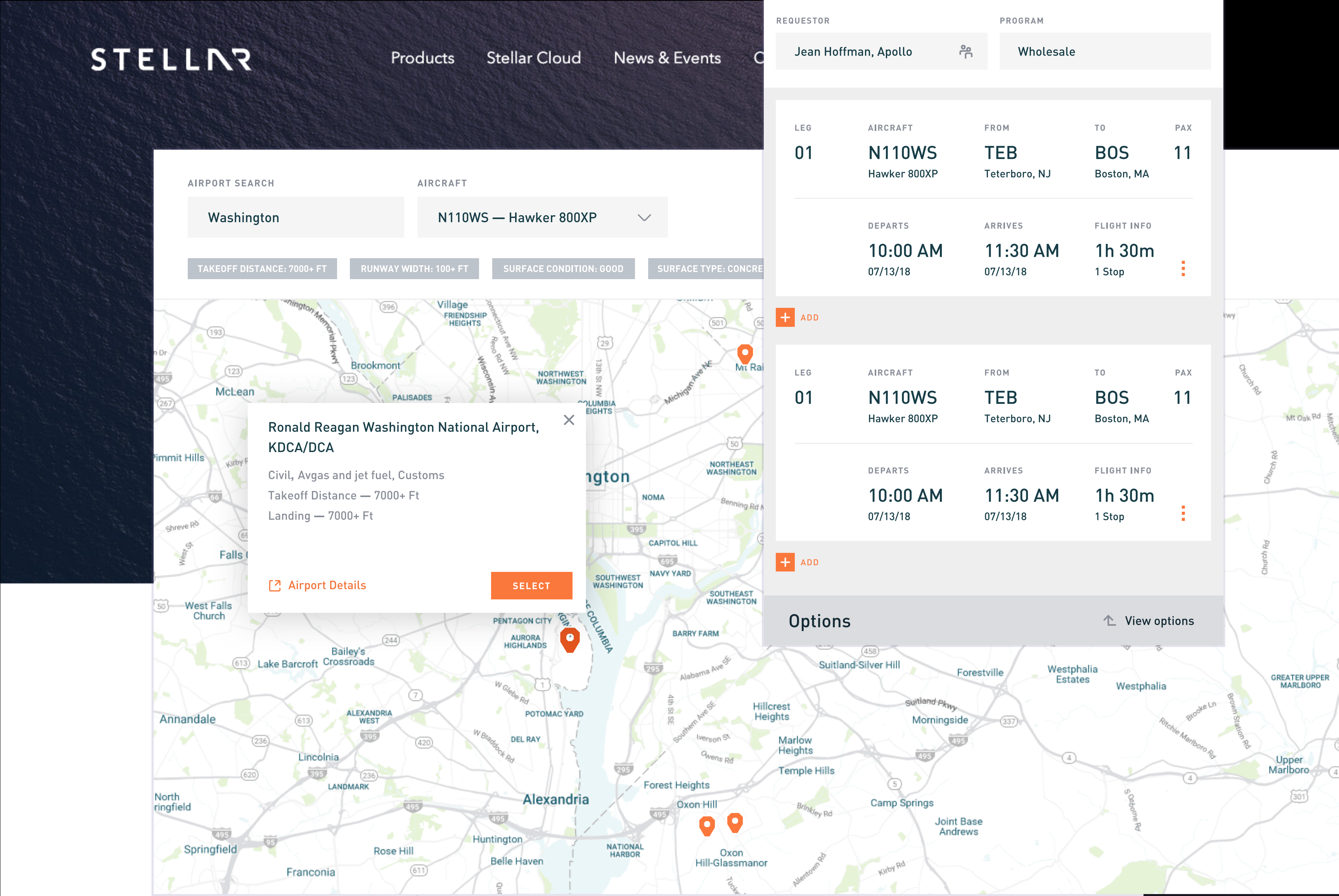
# Projects

## The Challenge

is a completely redesign FOS<sup>®</sup> with a modern architecture, intuitive and easy-to-use interface, and new improved cloud-based features in accordance with modern business requirements.

## The Solution

The design system and the main product design were developed, which became the basis for further creating a system of related products for the aviation industry.



that can actually be flown are quoted.

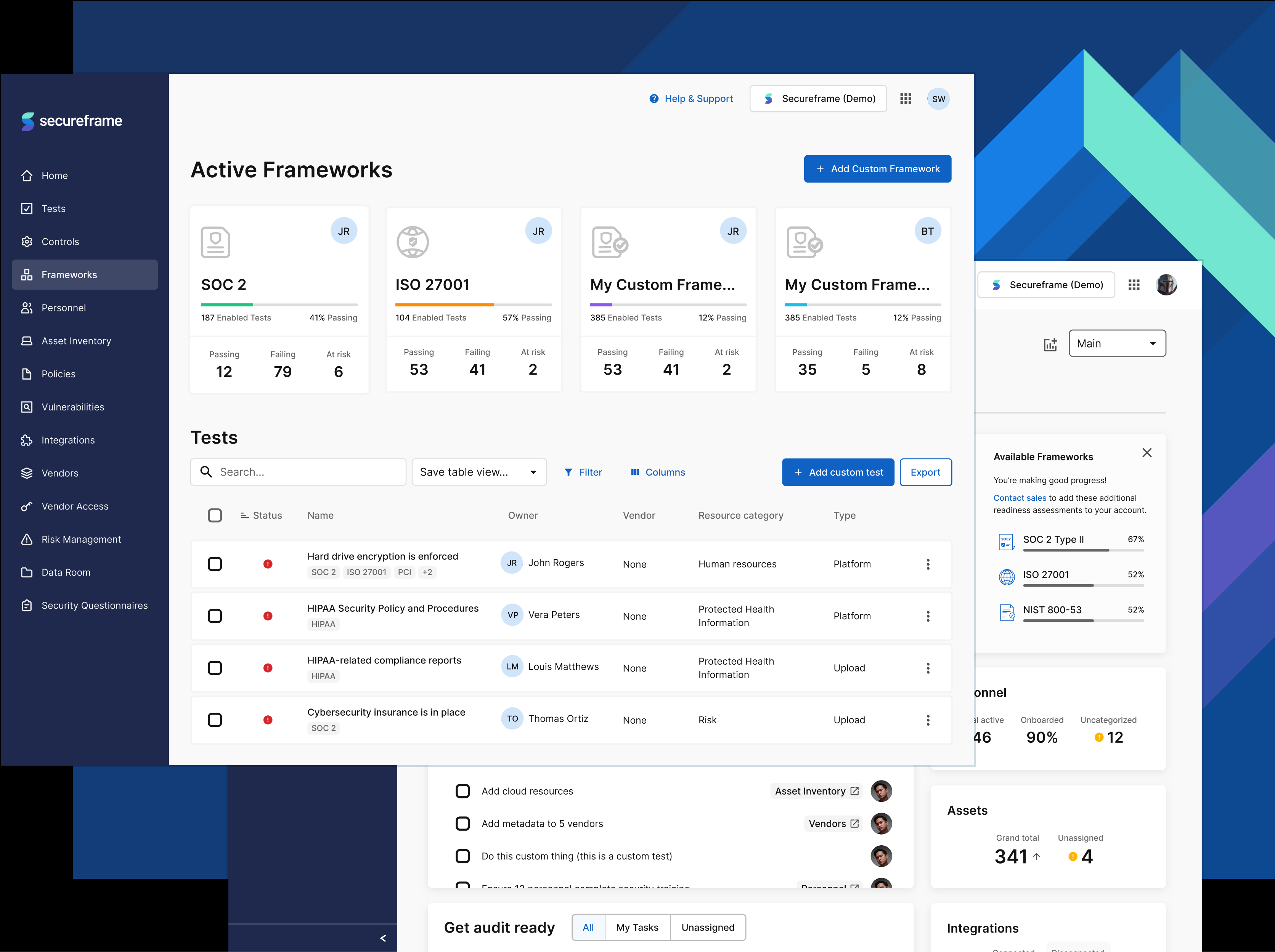
Available now to all US-based Stellar Cloud customers, Stellar's quoting solution is designed to supersede your current APINGDirect Flight Operations System (FOS®).

# Projects

## Secureframe

The automated all-in-one governance, risk, and compliance platform that helps companies to achieve and maintain continuous security and privacy compliance with speed and ease — including SOC 2, ISO 27001, PCI DSS, HIPAA, GDPR, CCPA, and more.

secureframe.com





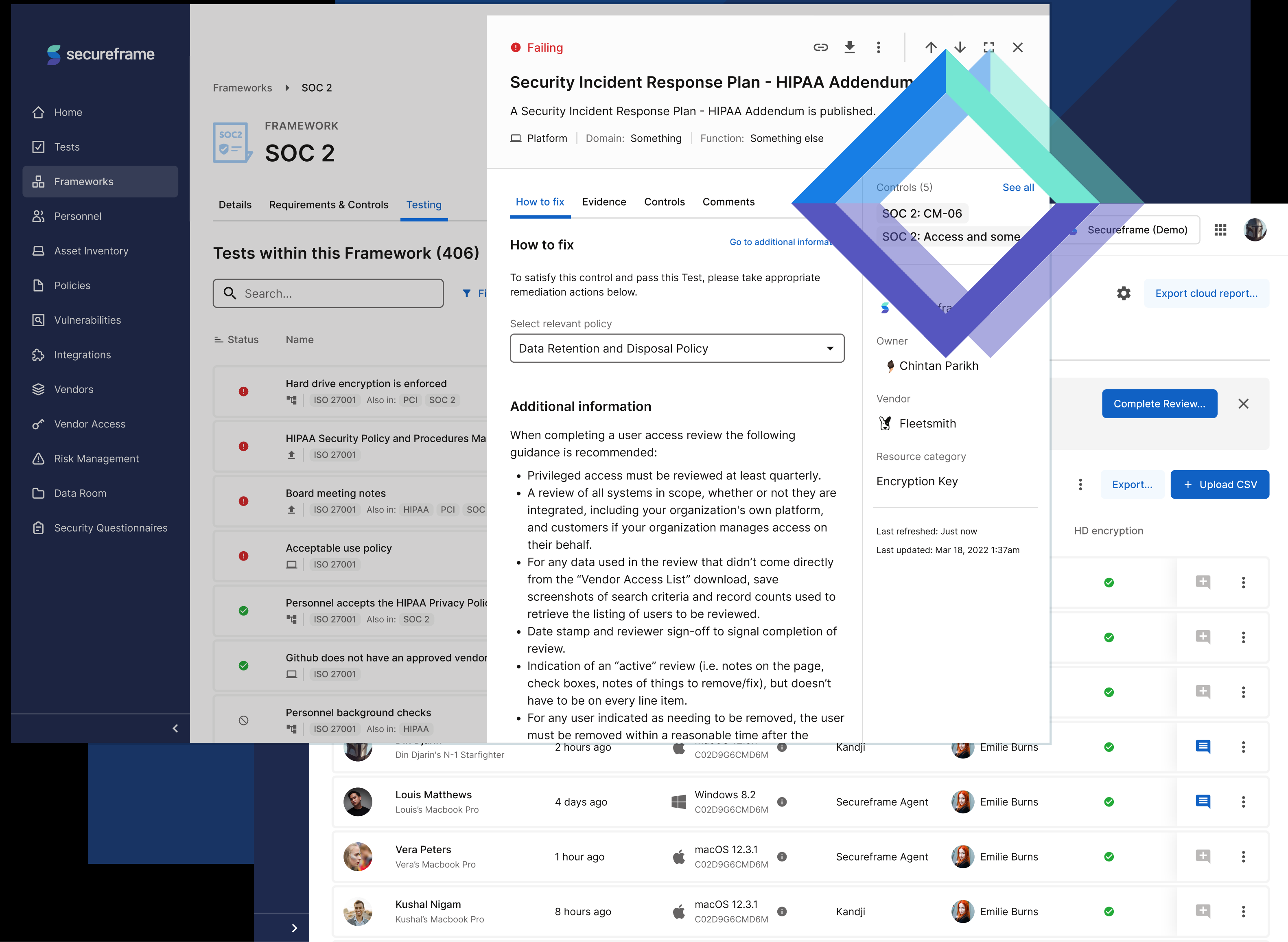
# Projects

## The Challenge

was to join the project at the start to create branding, MVP, UI/UX design, tons of graphics, advertising, and presentations.

## The Solution

For more than 2 years of work on the project, the comprehensive design solution has been completed from an idea to a popular product. Secureframe has raised almost 100 million investments, the team has grown from 5 people to 180+, and thousands of clients trust the service.



# Projects

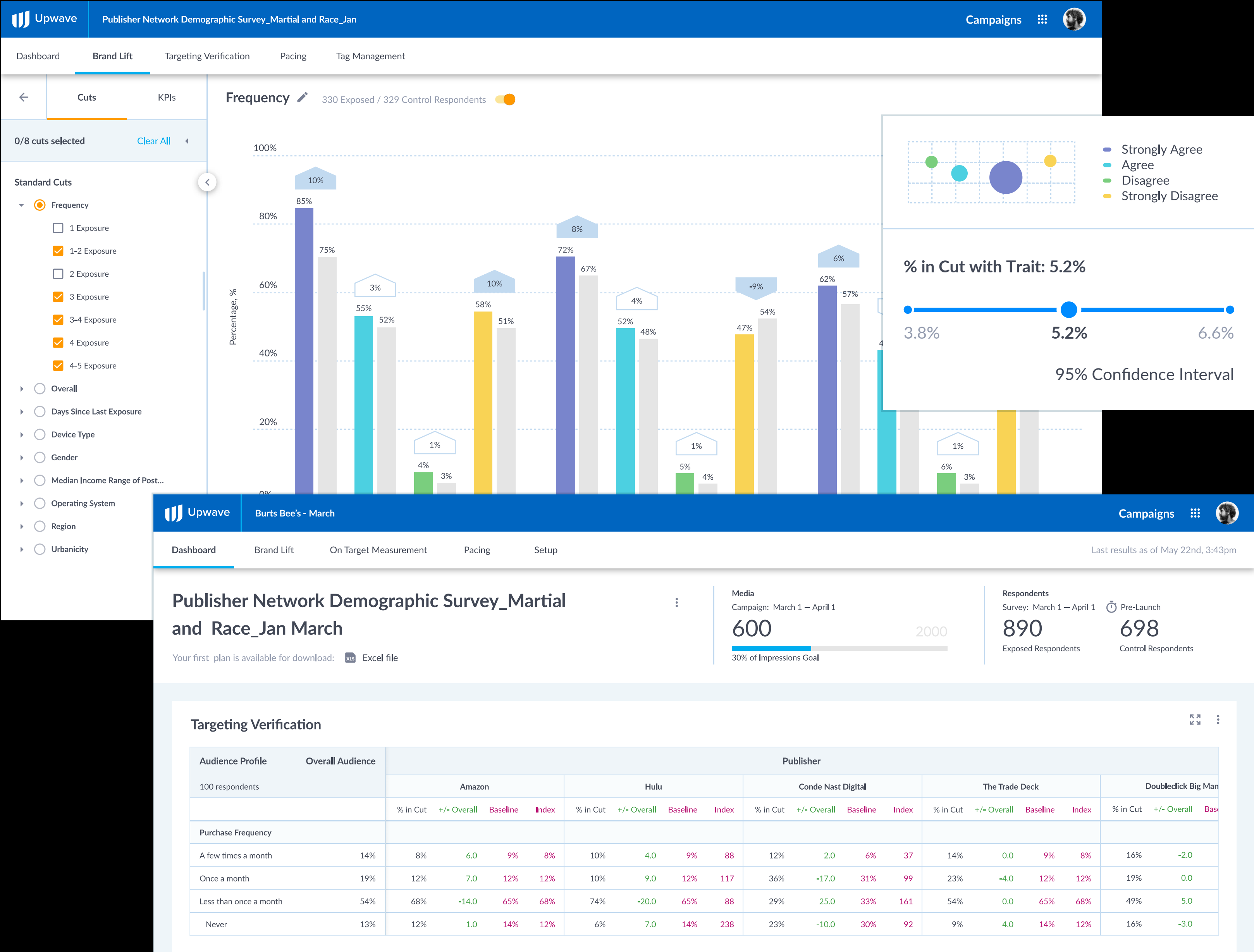
## Upwave

This is the analytics platform for brand advertising.

Upwave provides a unified, cross-media solution to measure top-of-funnel, long-term brand advertising. Real-Time Dashboards, updated daily, for Digital, Social, Linear, Addressable, and CTV.

The platform contributes to making brand marketing more powerful and effective.

upwave.com



Upwave

Burts Bee's - March

Campaigns

Dashboard

Brand Lift

On Target Measurement

Pacing

Setup

Last results as of May 22nd, 3:43pm

Publisher Network Demographic Survey\_Martial and Race\_Jan March

Media

Campaign: March 1 — April 1

600

2000

30% of Impressions Goal

Respondents

Survey: March 1 — April 1

890

Exposed Respondents

698

Control Respondents

Your first plan is available for download:

Excel file

Targeting Verification

Audience Profile	Overall Audience	Publisher																			
100 respondents		Amazon				Hulu				Conde Nast Digital				The Trade Deck				DoubleClick Big Man			
		% in Cut	+/- Overall	Baseline	Index	% in Cut	+/- Overall	Baseline	Index	% in Cut	+/- Overall	Baseline	Index	% in Cut	+/- Overall	Baseline	Index	% in Cut	+/- Overall	Baseline	Index
Purchase Frequency																					
A few times a month	14%	8%	6.0	9%	8%	10%	4.0	9%	88	12%	2.0	6%	37	14%	0.0	9%	8%	16%	-2.0		
Once a month	19%	12%	7.0	12%	12%	10%	9.0	12%	117	36%	-17.0	31%	99	23%	-4.0	12%	12%	19%	0.0		
Less than once a month	54%	68%	-14.0	65%	68%	74%	-20.0	65%	88	29%	25.0	33%	161	54%	0.0	65%	68%	49%	5.0		
Never	13%	12%	1.0	14%	12%	6%	7.0	14%	238	23%	-10.0	30%	92	9%	4.0	14%	12%	16%	-3.0		



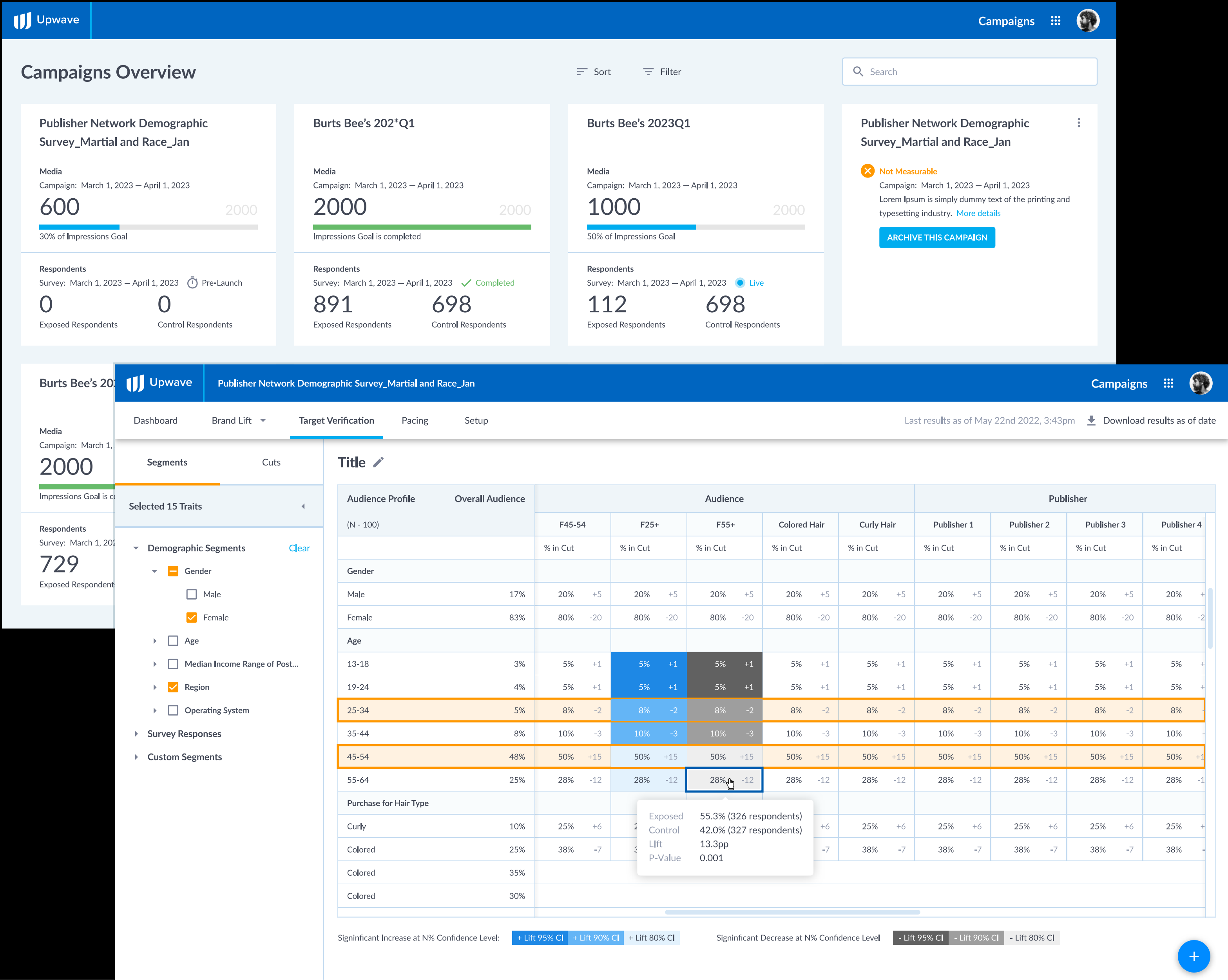
# Projects

## The Challenge

consisted in creating a design of the project representing data for analytics with in-depth filtering and a variety of data visualization models.

## The Solution

The design system and UI/UX design have been established. The product has got features: mid-campaign reads, real-time dashboards, versatile visualizations on all hierarchy levels, and the ability to generate unique reports that allow customers to get a special slice of data.



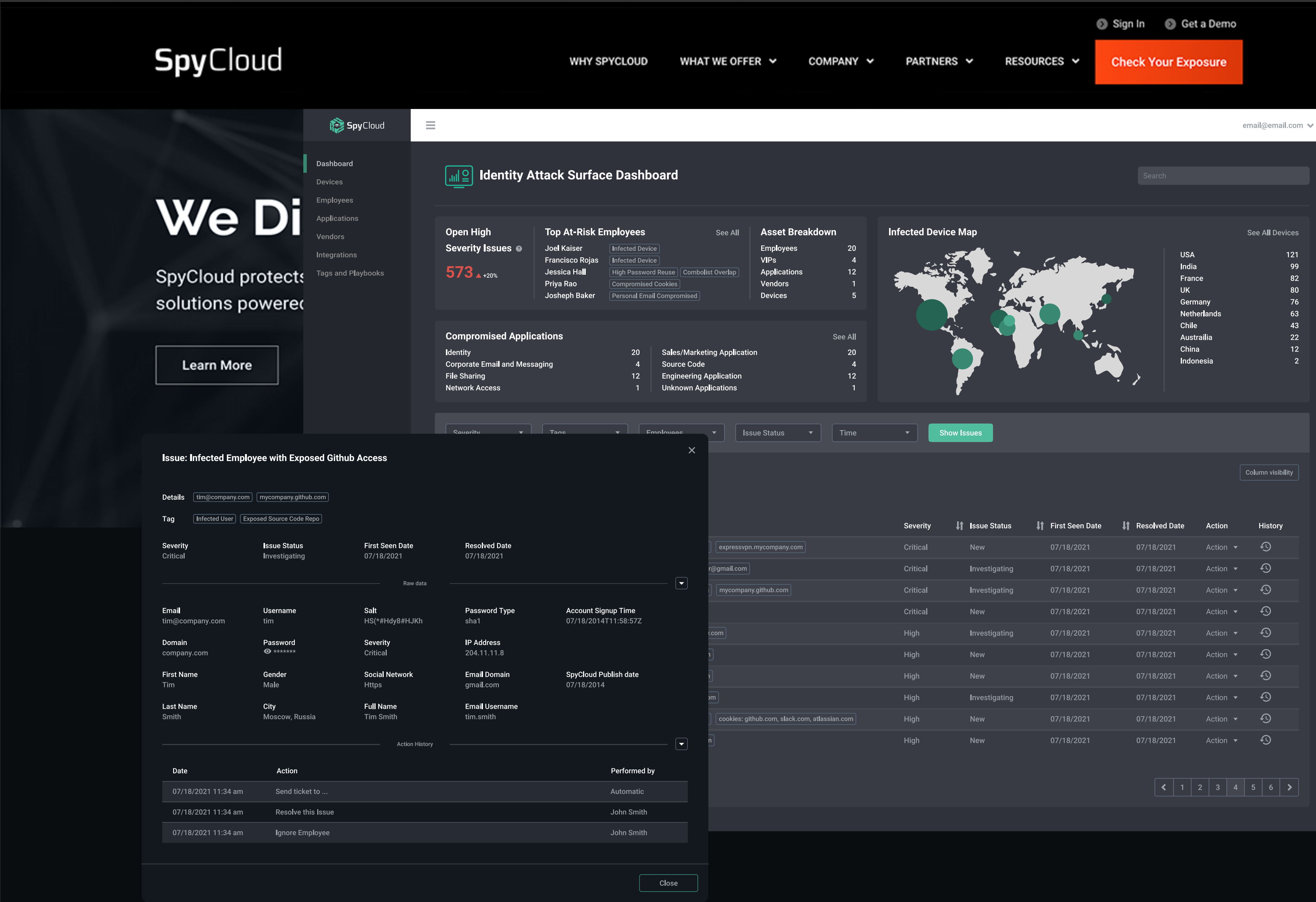
# Projects

## SpyCloud

Security protection solution from cyberattacks and fraud losses with solutions powered by Cybercrime Analytics.

By identifying users and applications vulnerable to malware on both managed and unmanaged devices, SpyCloud enables a more efficient and effective response to post-infection remediation.

spycloud.com





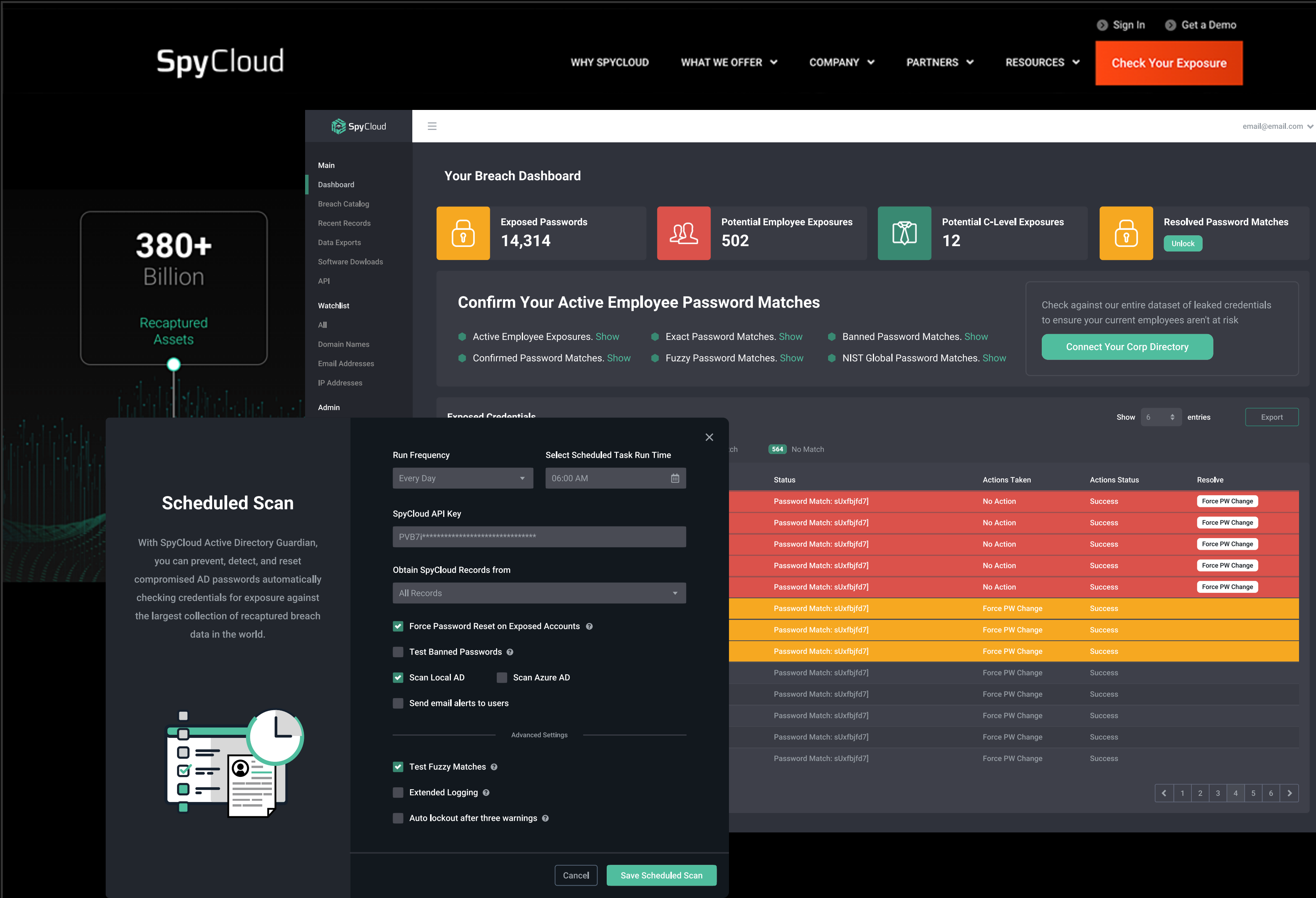
# Projects

## The Challenge

is to help the client to build a system of cyber security revealing unique possibilities to prevent cybercrime.

## The Solution

In collaboration with the client, we designed an application to indicate different classes of security breaches and illuminate them in detail to help customers avoid data loss. The different tools help enterprises to be informed when their employees have been affected by data theft.



# Better than users nobody can value the product, but the client's testimonials matter as well, so...

Collaboration as an outsourcing partner, that's why Boundless Bits studio is mentioned.

"The team at Boundless Bits is not only an invaluable addition to our product development team, but also a delight to work with. Their keen eye for intuitive UI regardless of industry has contributed greatly to creating products that our customers love using."



David Endler  
Co-Founder at SpyCloud

"The team took our software from initial mockups to a well-designed web app in a matter of months, without compromising on quality. During 2+ years working together, they've helped us iterate quickly, think through numerous design challenges, and ultimately scale to thousands of customers and become the leading platform for security and privacy compliance."



Shrav Mehta  
Founder and CEO at Secureframe

"Partnering with Ivan and his team at Boundless Bits helped us create and ship product features quickly without sacrificing good design or compromising on the product experience."



Michael Pollack  
Co-Founder at Intricately



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